



FOR IMMEDIATE RELEASE
September 3, 2015

MEDIA CONTACT

Gail Norris, for COMPTTEL
202-296-6650
gnorris@comptel.org

Sarah Johnson, for NEF
617-597-6799
sjohnson@nefiber.com

COMPTTEL Partners with NEF to Offer Discounts on Products and Consulting Services to Member Companies

NEF to Host Panel on Network Planning Strategies at COMPTTEL PLUS Fall 2015 Business Expo in San Francisco

WASHINGTON, D.C. – COMPTTEL, the competitive networks association, announced today that it is partnering with NEF, a leading data transport and data center professional services firm, to offer COMPTTEL members' exclusive discounts on NEF's *FiberLocator* tool, the most up-to-date telecom network intelligence and maps platform currently available, and specialized consulting services.

"As the data and connectivity needs of businesses and consumers increase exponentially, it is imperative that COMPTTEL's member companies have accurate and detailed information in order to make important network investment decisions," said Alan Hill, COMPTTEL's senior vice president for Strategic Business Development. "By working with NEF, COMPTTEL is providing its members – particularly small and mid-sized companies – access to critical information and industry expertise."

NEF's *FiberLocator* provides users with a full understanding of the fiber providers within a given area, between two points or at a single location. Comprised of data from hundreds of CLECs and facilities-based carriers, as well as hundreds of thousands of lit buildings and data centers, *FiberLocator* is the tool for network planners looking to quickly and easily secure the most up-to-date industry information. *FiberLocator* is available as a subscription-based, software-as-a-service (SaaS) tool and an API, enabling users to overlay fiber data in their own internal systems.

"NEF is extremely excited to work with COMPTTEL and its member companies," said Steve McCarthy, NEF's COO. "We fully understand the challenges and opportunities facing small and mid-sized carriers, and look forward to developing strong relationships with these companies to assist them as they expand their network footprints."

NEF will host a panel entitled "**Fiber Infrastructure: Network Planning Strategies**" on Tuesday, October 20, at the [COMPTTEL PLUS Fall 2015 Business Expo](#). The panel will focus on network planning strategies that can be employed when determining whether to invest in new network construction, or maximize the value of existing infrastructure to gain market share and reach. Whether it is an indefeasible right of use (IRU), fiber swap, real estate lease for a new data center or backhaul services – network planners need to understand all the options that may be available in a given market.

COMPTTEL members also can visit NEF at booth #312 during COMPTTEL PLUS.

If you have questions about NEF's special offer for COMPTEL members, contact Marketing Coordinator Sarah Johnson at sjohnson@nefiber.com or 617-597-6799.

About NEF

NEF, Inc. is one of the nation's top professional service firms specializing in data transport and data center for enterprises and carriers. NEF offers a combined century of industry experience and a proven methodology for providing its clients with the best networks, information and pricing available. NEF provides a broad spectrum of products from fiber mapping to consulting, to procurement and project management. Through our many partners and carrier relationships, NEF designs custom connectivity solutions and provides access to hundreds of fiber providers and thousands of lit buildings and data centers.

About COMPTEL

Based in Washington, D.C., COMPTEL is the leading industry association representing competitive communications service providers and their supplier partners. COMPTEL members are entrepreneurial companies driving technological innovation and creating economic growth through competitive voice, video, and data offerings and the development and deployment of next-generation, IP-based networks and services. COMPTEL advances its members' interests through trade shows, networking, education, and policy advocacy before Congress, the Federal Communications Commission and the courts. COMPTEL works to ensure that competitive communications providers can continue to offer lower prices, better service, and greater innovation to consumers. For more information, visit www.comptel.org.